



## Director DSTI \*; Job description and profile

### DSTI as a Company

DSTI is an international Technology Development and Implementation Platform for the Process Industry, with a strong focus to strengthen the competitive position of the process industry as a whole in The Netherlands. Industry and knowledge institutes work closely together under the motto:

*“Together we can take bigger steps, have more impact, and share the risks”.*

So far, 50 companies from the Food, Pharmaceutical, Oil and Gas, Chemical and Process Water Industries, and 10 knowledge institutes, have joined DSTI. The program covers all aspects from (fundamental) knowledge generation to technology implementation. It has a special focus on Separation Technology but is certainly not limited to it. The total size of the program is almost 100 million Euro and over 300 (ca. 100fte) people are involved in the project execution. Recently APPI (Action Plan Process Intensification) joined DSTI.

### DSTI working method

- DSTI operates as an active technology community, linking all key stakeholders in process industry including SME; industry has a leading role
- The R&D&I programme is defined on basis of future technology needs companies have defined as key to their business development (roadmap)
- The programme integrates the whole scope from advanced knowledge creation to technology implementation via a parallel approach and learning cycles
- All partners (industry, universities, contract research organisations) are involved with own resources and facilities in definition *and* execution of the programme
- An unique program management method facilitates multi-partner cooperation and has a strong focus on new technology development and implementation
- Give support to business initiatives and processes that accelerate commercialisation and implementation of new technologies

\*Note: DSTI will change into ISPT (Institute for Sustainable Process Technology) and scope will broaden further in time. Official name of DSTI is: *“Stichting Public Private Partnership Dutch Separation Technology Institute”*. It is expected that the transition to ISPT will start as of September 1<sup>st</sup> 2010.

## **DSTI Management**

The DSTI partnership is managed via its coordination office in Amersfoort as a lean organisation offering a high degree of flexibility. The office has a director, assisted by 3 full time program managers, an operational manager (financial/administrative/it etc), and a HR manager. A program officer and 2 secretaries give support. Additional legal, IPR, scientific, administrative and communication support are hired "Ad Hoc" or on a part time basis. The office is located a few minutes walking from the central station in Amersfoort.

## **Profile Director DSTI**

We are looking for a successor of our director who is responsible for the current program and is the "Face of DSTI" to the (potential) DSTI Partners in the Process Industry, Universities and Contract Research Organisations. He/she has a strong international technical and business background and proven R&D and Innovation management experience in several Process Industry market segments.

The current program will be completed in 2014. It is the intention that the director will complete the current programme. Early 2012 he will become the scientific director in the new and much larger ISPT organisation, reporting to the Managing Director of ISPT.

The scientific director will be responsible for the scientific scope, contacts and scientific quality of the wider and more international scope of ISPT and will form a tandem with the Managing Director of ISPT.

## **We offer**

- An inspiring and growing innovation program
- Extensive and active international partner network
- Motivated and energetic team
- Good working conditions

## **Contractual**

Preference goes to secondment for period of some 4 years, however other contract forms can be discussed.

## **Main responsibilities Director until end 2011**

- Daily operation of the DSTI program and office.
- He/she and his/her team manage the interfacing between partners and facilitates and coordinates the cooperation based on open innovation principles; *"together we can take bigger steps, have more impact and share the risks"*
- Preparation and execution of annual business plan
- Secretary of the Executive Committee
- Communications to the DSTI community, the outside scientific world, industry and other (international) leading technology initiatives

## **Main responsibilities Director as from 2012.**

- The scientific director will be responsible for the scientific scope, contacts and scientific quality of the wider and more international scope of ISPT and will form a tandem with the Managing Director of ISPT.
- The scientific director will be responsible to develop the scientific scope of the new ISPT institute in close cooperation with the Managing Director of ISPT

### **Reporting relation Director until end 2011.**

- Reporting to the Executive Committee
- Day to day reporting to the Chairman of the Executive Committee.
- Leading the DSTI Management team

### **Reporting relation Director as from 2012.**

The scientific Director reports to the Managing Director as from 2012.

## **Functional requirements Director**

### ***Skills***

Broad spectrum of skills:

- Strong and broad knowledge about Chemical Engineering and related disciplines.
- Feeling and affinity with the (international) culture of (large) technology users, (small) technology suppliers, contract research organizations, universities and (European) government.
- Excellent communication skills in at least Dutch and English (oral, written, presentation); able to understand and speak the language of the "different partner worlds".
- Able to build trust based strategic alliances between very diverse partners.
- Good negotiation and contract management skills; friendly but firm and focused on win-win.
- Team player and builder and strong motivator, inspirator, and "goal getter".

### ***Attitude***

- Inspired and motivated by the DSTI objectives, value's and key working processes;
- Non-political and open and transparent towards all stakeholders involved.
- Practical, creative and "getting things done mentality"; keeping a good balance in seeing and realizing the long term objectives and managing for short term results
- Flexible and entrepreneurial; keeps a good balance between small companies and the big companies and institutes dynamics and culture.

### ***Experience/assets***

- Proven track record in the development and successful implementation of new technologies in the process industry; at least 10 years experience in R&D and Innovation management in an industrial setting.
- Ample experience in people management and coaching, (technical) marketing, financial, legal and IP management, and having had an own profit loss responsibility.
- At least 5 year experience in program and project management in multi-partner projects
- Strong and international network in the process industry and related knowledge institutes.

## **Contact**

You can find more information about DSTI on [www.dsti.nl](http://www.dsti.nl). For questions about the function you can contact the current director Wridzer Bakker via phone number +033 4676941/+0651187533 or [Wridzer.Bakker@DSTI.nl](mailto:Wridzer.Bakker@DSTI.nl).

***You can send your application and CV before **September 12**:*** per e-mail [HR@DSTI.nl](mailto:HR@DSTI.nl)

Or HR Department DSTI, Mevrouw D.Vrijling, P.O. Box 247, 3800 AE Amersfoort